

AS OF 3/10/95	Product Sales Pipeline		Company Confidential			
					PROB	FACTORED
ACCOUNT NAME	CITY, STATE	PRODUCT	MONTH	\$ \$	%%	\$ \$
DELPHI INTERNET SERVICES	CAMBRIDGE, MASS	MTCE	May-95	15,000	80%	12,000
AT&T BELL LABS	HOLMDEL, NJ	SINGLE	May-95	13,500	70%	9,450
US DEPT OF AGRICULTURE	WASHINGTON, D.C.	SINGLE	May-95	15,000	70%	10,500
CHEVRON RESEARCH CORP	RICHMOND, CA	SINGLE	May-95	15,000	70%	10,500
HAUSNER & TAYLOR	CLEVELAND, OH	SINGLE	May-95	12,000	70%	8,400
ENGINEERING SYSTEMS RESEARCH	MENLO PARK, CA	SINGLE	May-95	15,000	60%	9,000
FMC CORPORATION	SANTA CLARA, CA	SINGLE	May-95	15,000	60%	9,000
NATIONS BANK	CHICAGO, ILLINOIS	SINGLE	May-95	14,000	60%	8,400
SILICON GRAPHICS CORP	MOUNTAIN VIEW, CA	SINGLE	May-95	15,000	60%	9,000
UNIVERSITY OF MAINE	ORONO, MAINE	SINGLE	May-95	15,000	60%	9,000
UNIVERSITY OF QUEBEC	MONTREAL, QUEBEC	SINGLE	May-95	15,000	60%	9,000
BINA INFORMATION SYSTEMS	WILLOWDALE, ONT	SINGLE	May-95	15,000	60%	9,000
BRENTWOOD LIFE	WOODLAND HILLS, CA	SINGLE	May-95	15,000	60%	9,000
CHIAT/DAY ADVERTISING	VENICE, CA	SINGLE	May-95	15,000	60%	9,000
DELUXE DATA SYSTEMS	MILWAUKEE, WI	SINGLE	May-95	15,000	60%	9,000
MICROAGE COMPUTER CENTER	MIAMI, FL	SINGLE	May-95	12,000	60%	7,200
PRINCIPAL FINANCIAL GROUP	DES MOINES, IA	SINGLE	May-95	15,000	50%	7,500
TOTALS FOR MAY 95				269,000		172,950
COMPUTERVISION	BEDFORD, MA	SINGLE	Jun-95	15,000	70%	10,500
WASHBURN UNIVERSITY	TOPEKA, KS	SINGLE	Jun-95	12,000	70%	8,400
BUREAU OF NAT'L AFFAIRS	WASHINGTON, D.C.	SINGLE	Jun-95	15,000	70%	10,500
KQED INC.	SAN FRANCISCO, CA	SINGLE	Jun-95	13,500	70%	9,450
MASTERCARD	NEW YORK, NY	SINGLE	Jun-95	15,000	70%	10,500
EMERGING BUSINESS TECH	JACKSONVILLE, FL	SINGLE	Jun-95	15,000	60%	9,000
UNITED NATIONS	NEW YORK, NEW YORK	SINGLE	Jun-95	12,450	60%	7,470
UNIVERSITY OF CINCINNATI	CINCINNATI, OHIO	SINGLE	Jun-95	12,000	60%	7,200
UNIVERSITY OF VICTORIA	VICTORIA, B.C.	SINGLE	Jun-95	12,750	60%	7,650
US HALACOST MEMORIAL	WASHINGTON, D.C.	SINGLE	Jun-95	15,000	60%	9,000
BELL SOUTH	BIRMINGHAM, AL	SINGLE	Jun-95	15,000	60%	9,000
LDOS COMMUNICATIONS	DES PLAINES, IL	SINGLE	Jun-95	15,000	60%	9,000
FARM CREDIT SERVICES	SPOKANE, WASH	SINGLE	Jun-95	15,000	60%	9,000
INFORMATION PURVEYORS	SAN FRANCISCO, CA	SINGLE	Jun-95	15,000	60%	9,000

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MICROMEDIA LTD	TORONTO, ONTARIO	SINGLE	Jun-95	15,000	60%	9,000
TOWERY PUBLISHING	MEMPHIS, TN	SINGLE	Jun-95	12,000	60%	7,200
CIESIN	UNIV CENTER, MI	SINGLE	Jun-95	15,000	50%	7,500
FISHER PRICE INC.	NEW YORK, NY	SINGLE	Jun-95	15,000	50%	7,500
MEGASOFT	FREEHOLD, NJ	SINGLE	Jun-95	13,500	50%	6,750
PENN STATE UNIVERSITY	STATE COLLEGE, PA	SINGLE	Jun-95	12,000	50%	6,000
PURCHASE LIMITED	NEW YORK, NY	SINGLE	Jun-95	13,500	50%	6,750
TOTALS FOR JUNE 95				293,700		176,370
VANDERBILT UNIVERSITY	NASHVILLE, TN	SINGLE	Jul-95	12,000	80%	9,600
ECHOLON CORP	PALO ALTO, CA	SINGLE	Jul-95	15,000	70%	10,500
FORD MOTOR CO	DEARBORN, MI	SINGLE	Jul-95	15,000	70%	10,500
MCC	AUSTIN, TX	SINGLE	Jul-95	12,000	70%	8,400
NASA/JAMES RESEARCH CTR	MOFFET FIELD, CA	SINGLE	Jul-95	13,500	70%	9,450
REUTERS HEALTH INFO SYSTEMS	NEW YORK, NY	SINGLE	Jul-95	15,000	70%	10,500
SYMANTEC CORP	SANTA MONICA, CA	SINGLE	Jul-95	13,500	70%	9,450
TEXAS INSTRUMENTS	SHERMAN, TX	MULTI	Jul-95	45,000	70%	31,500
TRINZIC CORPORATION	PALO ALTO, CA	SINGLE	Jul-95	13,500	70%	9,450
WALT DISNEY PICTURES	BURBANK, CA	SINGLE	Jul-95	15,000	70%	10,500
UCSF LIB & CTR FOR KNOWLEDGE	SAN FRANCISCO, CA	SINGLE	Jul-95	15,000	60%	9,000
HITACHI	SAN JOSE, CA	SINGLE	Jul-95	12,000	60%	7,200
INTELLIQUEST	AUSTIN, TX	SINGLE	Jul-95	15,000	60%	9,000
KANSAS CITY STAR	KANSAS CITY, MO	MULTI	Jul-95	45,000	60%	27,000
NORTHERN TELECOM	NASHVILLE, TN	SINGLE	Jul-95	15,000	60%	9,000
SEQUENT COMPUTER	BEAVERTON, OR	SINGLE	Jul-95	13,500	60%	8,100
WESTERN PSYCHIATRIC INSTITUTE	PITTSBURGH, PA	SINGLE	Jul-95	12,000	60%	7,200
BASELINE II, INC.	NEW YORK, NY	SINGLE	Jul-95	15,000	50%	7,500
CANADA COMMUNICATIONS	OTTAWA, CANADA	SINGLE	Jul-95	15,000	50%	7,500
DATA GENERAL CORP	WILSONVILLE, OR	SINGLE	Jul-95	15,000	50%	7,500
PFIZER, INC.	GROTON, CT	SINGLE	Jul-95	15,000	50%	7,500
SOFRAPE	LAVAL, QUEBEC	SINGLE	Jul-95	12,000	50%	6,000
US AGENCY FOR INT'L DEVELOP	ARLINGTON, VA	SINGLE	Jul-95	13,500	50%	6,750

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TOALS FOR JULY 95				382,500		239,100
ELECTRIC PRESS	RESTON, VA	SINGLE	Aug-95	15,000	70%	10,500
HAMILTON STANDARD	WINDSOR LOCKS, CT	SINGLE	Aug-95	15,000	70%	10,500
JOHNS HOPKINS UNIVERSITY	BALTIMORE, MD	SINGLE	Aug-95	15,000	70%	10,500
NOVX SYSTEMS INTEGRATORS	SEATTLE, WA	(4) SINGLE	Aug-95	40,000	70%	28,000
SOUTHWESTERN BELL	ST LOUIS, MO	SINGLE	Aug-95	15,000	70%	10,500
CCH, INC.	RIVERWOODS, IL	SINGLE	Aug-95	15,000	60%	9,000
CNA INSURANCE	CHICAGO, IL	SINGLE	Aug-95	15,000	60%	9,000
HARCOURT BRACE	FT WORTH, TX	SINGLE	Aug-95	13,500	60%	8,100
KKSF/KDFC RADIO	SAN FRANCISCO, CA	SINGLE	Aug-95	12,000	60%	7,200
MEDICAL BOARD OF CALIFORNIA	SACRAMENTO, CA	MULTI	Aug-95	40,000	60%	24,000
MEREX, INC.	ROCKVILLE, MD	SINGLE	Aug-95	12,000	60%	7,200
MESA CONSULTING	ROSSLYN, VA	SINGLE	Aug-95	13,500	60%	8,100
NAVAL RESEARCH LABORATORY	WASHINGTON, D.C.	MULTI	Aug-95	40,000	60%	24,000
SAIC	McLEAN, VA	SINGLE	Aug-95	13,500	60%	8,100
SHELL DEVELOPMENT	HOUSTON, TX	SINGLE	Aug-95	15,000	60%	9,000
TRW/ESL	SUNNYVALE, CA	SINGLE	Aug-95	15,000	60%	9,000
UNIVERSITY OF VIRGINIA	CHARLOTTESVILLE, VA	SINGLE	Aug-95	12,000	60%	7,200
VIEWTEXT INFORMATION SERVIES	PHILADELPHIA, PA	SINGLE	Aug-95	13,500	60%	8,100
MOTOROLA EMRGING COMP OPS	AUSTIN, TX	SINGLE	Aug-95	13,500	60%	8,100
BC HYDRO	BURNABY, B.C.	SINGLE	Aug-95	15,000	50%	7,500
COMPUTER SCIENCES CORP	FALLS CHURCH, VA	SINGLE	Aug-95	15,000	50%	7,500
EXPERTS CHOICE SOFTWARE	AUSTIN, TEXAS	SINGLE	Aug-95	15,000	50%	7,500
PACIFIC GAS & ELECTRIC	SAN FRANCISCO, CA	SINGLE	Aug-95	15,000	50%	7,500
UPPER DECK COMPANY	CARLSBAD, CA	SINGLE	Aug-95	12,000	50%	6,000
TOTALS FOR AUGUST 95				415,500		252,100
BECHTEL NATIONAL INC.	SAN FRANCISCO, CA	SINGLE	Sep-95	15,000	70%	10,500
NOAA ENVIRONMENTAL INFO SVC	WASHINGTON, D.C.	SINGLE	Sep-95	12,000	70%	8,400
SANDIA NATIONAL LABS	ALBUQUERQUE, NM	SINGLE	Sep-95	13,500	70%	9,450
US ARMY CORPS OF ENGINEERS	FAIRFAX, VA	SINGLE	Sep-95	12,000	70%	8,400
COLLEGE CENTER FOR LIB AUTO	TALLAHASSEE, FL	SINGLE	Sep-95	15,000	60%	9,000

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COMMERCE CONNECTION	NEWTON, MASS	SINGLE	Sep-95	15,000	60%	9,000
FOURTH MESA	BALTIMORE, MD	SINGLE	Sep-95	15,000	60%	9,000
SPACE & NAVAL WARFARE CENTER	WASH, D.C. (?)	SINGLE	Sep-95	15,000	60%	9,000
TEST DRIVE	SANTA CLARA, CA	SINGLE	Sep-95	12,000	60%	7,200
UNICOR	WASHINGTON, D.C.	SINGLE	Sep-95	13,500	60%	8,100
ENERGY RESOURCE CONVER BOARD	CALGARY, ALBERTA	SINGLE	Sep-95	15,000	50%	7,500
INSTITUTE OF GAS TECHNOLOGY	DES PLAINES, IL	SINGLE	Sep-95	13,500	50%	6,750
NETWORK PUBLISHING, INC.	PROVO, UT	SINGLE	Sep-95	12,000	50%	6,000
SCHLUMBERGER LIMITED	NEW YORK, NY	SINGLE	Sep-95	13,500	50%	6,750
TCSI CORPORATION	BERKELEY, CA	SINGLE	Sep-95	13,500	50%	6,750
UNIVERSITY OF ST. THOMAS	ST. PAUL, MN	SINGLE	Sep-95	15,000	50%	7,500
TOTALS FOR SEPTEMBER 95				220,500		129,300
TOTALS FOR ALL MONTHS				2,021,985		1,315,677